- **VS**
- 1. "Mediocre people hate high achievers, and high achievers hate mediocre people."
 - 1. A big key to success is in surrounding yourself with like-minded people.
 - 2. Who you hang with matters.
 - 3. If you want to be great, find greatness in others. Push each other. Develop each other.
- 2. "We're not going to talk about what we're going to accomplish. We're going to talk about how we're going to do it."
 - 1. The process is the prize.
 - 2. Focus on their habits and the day-to-day process.
- 3. "I think everybody should take the attitude that we're working to be a champion, that we want to be a champion in everything we do. Every choice, every decision, everything that we do every day, we want to be a champion."
 - 1. Winners do things differently than others.
- 4. "The more one emphasizes winning, the less he or she is able to concentrate on what actually causes success."
 - 1. Do not think about the trophy or the win.
 - 2. There is an intense focus on elite habits, the process, and developing winning mindsets.
- 5. "Some of the great leaders in history were not adored but respected. My advice to leaders: Stop trying to please everyone and do what you believe is best."
 - 1. Leaders earn respect.
 - 2. They do not worry about being liked, it causes problems.
 - 3. Do what is right. Do your best.
- 6. "One thing about championship teams is that they're resilient. No matter what is thrown at them, no matter

how deep the hole, they find a way to bounce back and overcome adversity."

- 1. Every team faces adversity.
- 2. Championship teams are unique.
- 3. Their response is different.
- 7. "There is no continuum for success. Focus on the progress, not the results."
 - Relentless consistency in great daily habits is what separates great teams.
 - 2. Focus on habits trust the Process.
- 8. "I don't care what you did yesterday. If you're happy with that, you have bigger problems."
 - You can never live in the past and be an elite athlete or team.
 - 2. Elite competitors are able to have a short memory when they win and a short memory when they lose.
- 9. "There are three things we can't have: We can't have complacency. We can't have selfishness, and we can't lose our accountability."
 - 1. It is all about the team.
 - 2. It's all about being present.
 - 3. It's all about holding your teammates accountable to the essential standards.
- 10. "Discipline is not punishment. Discipline is changing someone's behavior."
 - 1. Discipline yourself so others won't have to.
 - 2. Great teams always have great discipline.

In summary

- 1. Hang with achievers
- 2. Process is where it is at
- 3. Attitude
- 4. Winning is not where it is at process is
- 5. Leaders be authentic
- 6. Resilience be a goldfish
- 7. Success is great but it is progress (process) that

matters

- 8. Yesterday is not important today and tomorrow are what matters
- 9. Accountability be present for your team
- 10. Discipline stay on piste for the tam

With thanks to

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